

Financial Wellness Series

How Building a Relationship with Your Financial Institution Benefits You



For most of us, the relationship we have with our financial institution feels purely transactional—depositing paychecks, withdrawing cash, and managing bills online in the space of a few clicks. However, forming a deeper relationship with your credit union can unlock benefits that go beyond simple transactions.

When you take the time to establish a relationship with your credit union team, you signal your willingness to engage in a two-way dialogue. This can lead to more personalized service, tailored financial advice, and opportunities for financial growth.

Tap Into Educational Resources

UPCOMING GREENPATH WEBINARS:

Wednesday, Sept 25 12:00-12:45 CST "Prepare for Holiday Spending Now" REGISTER

Wednesday, Oct 26 1:00-2:00 CST "Understanding Your Credit Score" REGISTER

RECORDED WEBINARS:

"Tips for First Time Home Buyers" CLICK HERE TO WATCH

"Teaching Kids About Money" CLICK HERE TO WATCH

Take Advantage of GreenPath's Free Online Financial Education

Explore GreenPath's LearningLab+ for all things financial. They bring you well researched courses Many banks and credit unions offer free workshops, webinars, and one-on-one consultations designed to help you strategize short- and long-term goals.

A free online workshop on building credit could be invaluable if you're looking to <u>purchase a home</u> or a vehicle in the coming months, as an example. <u>Schedule a meeting with a financial advisor</u> at your institution to discuss your plans and see how they can support you.

and tools to enable a better understanding of money for a healthy financial life.

See available courses on LearningLab+

Optimize Your Spending & Savings

Savings

<u>High-yield savings accounts</u> or money markets are another way to make your money work harder for you, offering significantly higher interest rates compared to standard savings accounts. For instance, if your bank offers a high-yield savings account with a 2% interest rate and you save \$5,000, you could earn \$100 in interest over a year.

High-yield accounts are especially useful for setting aside funds for short-term goals or emergency funds. You get the twofold benefit of having a safe place for your money while earning a competitive return.

Certificates of Deposit (CDs)

Financial institutions offer <u>various CD options</u>, all insured for safety, ensuring your money grows securely. CDs offer higher interest rates than regular savings accounts in exchange for locking your money away for a set period. (For example, a 3-year CD with a 3% interest rate on \$10,000 earns \$300.) Here's how CDs work, at a glance:

- **Fixed Term:** When you <u>invest in a CD</u>, you agree to keep your money deposited for a fixed term, which can range from a few months to several years.
- **Guaranteed Interest Rate:** In return for committing your money for this period, you earn a higher interest rate compared to regular savings accounts. The rate is typically fixed for the term.
- **Penalty for Early Withdrawal:** If you need to access your funds before the CD matures, you may face an early withdrawal penalty, which can reduce or negate the interest earned.

Utilize Customer Discounts and Rewards

Many financial institutions pair up with local businesses to provide exclusive discounts and rewards. These partnerships can span a wide range of industries, offering savings on everyday expenses and special purchases (think gym memberships, movie tickets, or dining experiences).

Similar partnerships can extend to services such as travel, insurance, and home improvement, allowing you to save money on various aspects of your life. To make the most of your member benefits, check out the "Plan" and "Learn" sections of the MEMBERS1st website, or contact us to ask about any promotional offers you can take advantage of.

Embrace Technology

According to the American Bankers Association, 79 percent of customers say digital innovations in banking are making services more easily accessible. Financial institutions have made significant strides to ensure their customers have convenient access to their accounts. If you aren't already, make sure to:

• **Download the Mobile App:** Let's you check balances, transfer funds, open accounts and deposit checks from your phone.

- **Set Up Alerts:** Use account alerts to stay on top of your finances. You can set up notifications for low balances, large transactions, and due dates for bills or loan payments.
- **Use Online Banking:** Take advantage of <u>online banking</u> features to pay bills, monitor transactions, and manage your accounts.

Boost Your Credit & Earn

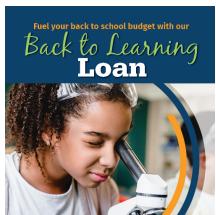
A long-standing relationship with your credit union can improve your chances of securing credit when you need it. Lenders often consider the length of your banking history when assessing creditworthiness. By demonstrating a consistent financial track record, you can increase your eligibility for loans, mortgages, or credit cards.

If you're happy with your financial institution's offerings, share your experiences with someone on the fence.

MEMBERS1st has partnered with GreenPath to equip you with the tools you need for financial success. It's free, confidential, and no pressure!

Learn more about GreenPath on our website!







MEMBERS1st Community Credit Union

Financially Empowering Central Iowa

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